



EMPLOYEES, FREELANCERS, BUSINESSES



UNIVERSITÉ
DE LORRAINE

IAE METZ
School of
Management

THE METZ

IAE METZ

SCHOOL OF

MANAGEMENT



The IAE Metz School of Management has been the University School of Management of the Eurometropolis of Metz for more than 30 years. It is a member of IAE France, which today federates 36 IAE throughout the national territory. Created in 1988, IAE Metz offers its 1,400 students each year training courses leading to national diplomas, from the 3rd year of a bachelor's degree to a master's degree in the fields of management: human resources, digital, property, innovation, finance, logistics, health, marketing, quality, management control, audit, hospitality, Franco-German... IAE Metz actively participates in the training and skills development of company executives. The school welcomes more than 350 professionals every year as part of lifelong training.

Its anchoring in the socio-economic fabric of the Greater Region and its international openness, in particular in Franco-German and Franco-Luxembourgish, ensure its students an exceptional professional integration.

The school adapts on a daily basis to the realities and needs of the professional world and companies: sandwich course programs, long internships, executive training, case study and professional certifications. The professionalisation of training is reinforced by a network of more than 350 professional contributors who provide lessons alongside the school's team of teacher-researchers. The research activities of the IAE Metz are carried out at the Lorraine Management Research Laboratory of the University of Lorraine (CEREFIGE) by 28 teacher-researchers.

They guarantee the quality of teaching and diplomas, participate in the enrichment of knowledge and contribute to imagining the management of tomorrow. The IAE Metz has 3 chairs: the EREM chair, the health chair and the entrepreneurship chair.

And since there is no IAE spirit without a rich student life, the school supports the dynamics of community life and student projects! The academic year is punctuated by student projects integrated into teaching. They allow students to work in a multidisciplinary group on concrete subjects (humanitarian, sports, cultural, etc.) and thus put their lessons into practice. The school's Junior-Enterprise also gives students the opportunity to get involved in practice by carrying out various missions for companies.

The AEMI (Association of Management Students of IAE Metz) organises several events throughout the year allowing students to integrate, invest and flourish in the life of the school. IAE Metz graduates represent a large network led by the IAE Metz Alumni association. Every year, it offers several highlights to graduates and students so that they can get together, meet and discuss.

TRAINING OFFER*

BACHELOR'S DEGREES

MANAGEMENT

3rd year of Bachelor's degree Management **FI FC**
3rd year of Bachelor's degree Management course Management of Hotel Activities **FI FC**
3rd year of Bachelor's degree Career management Property Asset Management Officer **FC CP CA**

MASTER'S DEGREES

MANAGEMENT CONTROL AND ORGANISATIONAL AUDIT

1st year of Master's degree Management Control and Organisational Audit **FI FC CP CA**
2nd year of Master's degree Management Control and Organisational Audit **FI FC CP CA**

ENTREPRENEURSHIP AND PROJECT MANAGEMENT

2nd year of Master's degree Entrepreneurship and Business Development **FI FC**
2nd year of Master's degree Project management **FI FC**

FINANCE

1st year of Master's degree Finance **FI FC**
2nd year of Master's degree International Finance **FI FC**

HUMAN RESOURCE MANAGEMENT

1st year of Master's degree Human Resource Management **FI FC CP CA**
2nd year of Master's degree Management of Human Resources and Organisations **FI FC CP**

PRODUCTION MANAGEMENT LOGISTICS PURCHASING

1st year of Master's degree Logistics Production Management, Purchasing **FI FC CP CA**
2nd year of Master's degree Supply Chain Management **FI FC CP CA**

MANAGEMENT

2nd year of Master's degree Consulting and Research **FI FC**

INNOVATION MANAGEMENT

1st year of Master's degree Innovation management **FI FC**
2nd year of Master's degree Quality management **FI FC CP CA**
2nd year of Master's degree Geomanagement, Strategy and Global Defense of Organisations **FI FC**

BUSINESS MANAGEMENT AND ADMINISTRATION

2nd year of Master's degree Business Administration (possibility of 1 year or 2 years of training) **FI FC**

FRANCO-GERMAN MANAGEMENT

1st year of Master's degree Franco-German Integrated Master's degree in Management **FI**
2nd year of Master's degree Franco-German Integrated Master's degree in Management (Mainz)
2nd year of Master's degree International Business and Franco-German Management **FC**

MARKETING, SALES

1st year of Master's degree Marketing, Sales **FI FC CP CA**
2nd year of Master's degree Marketing and Product Development **FI FC CP CA**
2nd year of Master's degree Marketing and Development of Hotel Services **FI FC CP CA**
2nd year of Master's degree Digital Marketing **FI FC CP CA**
1st and 2nd year of Master's degree Double degree Marketing, Sales with the University of Passau **FI**

SECTORAL MANAGEMENT

1st and 2nd year of Master's degree Management and Development of Property Assets **FC CP CA**
1st and 2nd year of Master's degree Management of Health and Social Sector Organisations **FC**

UNIVERSITY DEGREES

UNIVERSITY DEGREE

University Degree Student entrepreneur **FI**
University Degree Management and Transformation of Organisations **FC**
University Degree Management and Digital Society **FC FI**
University Degree Resilience through entrepreneurship in territorial ecosystems **FC**
University Degree B2 German specialisation Business German **FI FC**
University Degree Challenges of tomorrow's manager **FC**
University Degree Office manager (in partnership with the Institute for the Training of Elected Officials) **FC**
University Degree Local Hospital Manager (in partnership with the CHRU of Nancy) **FC**

SHORT TRAINING

PROPERTY

Management and innovation of property activities **FC**

DOCTORATE

MANAGEMENT SCIENCE

PhD Management Sciences (CEREFIGE)

FI The training is open to **basic training (classical student)**. Please refer to the information on the diploma brochure.

FC The training is open to **executive training (employees, job seekers, self-employed workers, etc.)**. Please refer to the information on the diploma brochure.

CA The training is open to **apprenticeship contract**. Please refer to the information on the diploma brochure.

CP The training is open to **professionalisation contract**. Please refer to the information on the diploma brochure.

*Subject to change



YOU ARE AN EMPLOYEE, SELF- EMPLOYED OR A JOB SEEKER

The entire range of training courses, from Bachelor's degree to Master's degree, is open to executive training. If you want to go back to school or develop your career, we can advise and support you. Our executive training department is available to assist you throughout your project.

REGISTRATION

Applicants must hold the required level of the desired degree. Candidates who do not hold the required diplomas must provide proof of good professional experience and a framework status (validation of professional experience, see below).

Applications can be picked up from mid-March on e-candidat.univ-lorraine.fr : access on file and if eligible, selection interview.

FUNDING

- **THE PERSONAL TRAINING ACCOUNT (CPF)**
<https://www.moncompteformation.gouv.fr> (Employees or job seekers)
- **THE INDIVIDUAL TRAINING AID (AIF)** Jobseekers registered with Pôle emploi, beneficiaries of the professional security contract (CSP), the professional transition contract (CTP) or a reclassification leave (CRP).
- **THE APPRENTICESHIP CONTRACT AND THE PROFESSIONALISATION CONTRACT**
<https://www.service-public.fr/particuliers/vosdroits/N11240>
- **REGIONAL COUNCIL OF THE GRAND EST**
- **PROMOTION BY SANDWICH COURSE OR PRO-A** (at the initiative of the employer or the employee)
- **PERSONAL FINANCING**

REGISTRATION FEE

- **Tariff 1** for the applicant benefiting from the financing of a third party: €6,600
- **Tariff 2** for the candidate without financing : €3,300

CONTACT

Executive Training Department
Giovanna GUGOLE
03 72 74 88 57
giovanna.gugole@univ-lorraine.fr

VALIDATION OF PRIOR LEARNING

The Validation of Prior Learning is a system that allows any person with significant professional experience to:

Validation of professional experience (1985 decree): access a level of training to which they cannot aspire on the basis of their initial training (Validation of professional skills - 1985 decree). For example: access to training at the Bac+5 level with only a Bac+2 level diploma.

Accreditation of Prior Experiential Learning (APEL) (Law of Social Modernisation of January 2002): obtain all or part of a diploma without taking courses.

ACCESS CONDITIONS

- **Validation of Professional Experience** (article D- 613-8 of the Education Code) having interrupted their initial studies for at least 2 years and be over 20 years old
- **Accreditation of prior experiential learning (APEL)** (decree of 2002) having exercised for at least 1 year a significant activity (employed or not) related to the object of the request

In both cases, IAE Metz asks candidates to justify a significant professional or personal experience.

CONDITIONS OF IMPLEMENTATION

• **Validation of Professional Experience**
You must submit a V.A.P. application at the same time as the application for the diploma in question, providing all the necessary proof of validation. Authorisation to enroll is granted after deliberation by the Commission for Selection and Validation of Professional Experience, composed of academics and professionals.

• **Accreditation of prior experiential learning (APEL)**
If you wish to apply for an Accreditation of prior experiential learning for an IAE Metz diploma, or if you want more information about this system, you should contact our Executive Training Department (see below)

For any information concerning APEL at the University of Lorraine :
<http://fc.univ-lorraine.fr>

CONTACT

Executive Training Department
Philippe GANIER
03 72 74 88 54
philippe.ganier@univ-lorraine.fr

BACK TO SCHOOL



YOU ARE A BUSINESS

The entire range of training courses, from Bachelor's degree to Master's degree, is open to executive training. If you want to go back to school or develop your career, we can advise and support you. Our executive training department is available to assist you throughout your project.

TAILOR-MADE TRAINING

The objective is to respond precisely to the needs of companies by setting up adapted "in-house" training. The training program is then defined "tailor-made" taking into account the expectations and possibilities of the company, either by relying on the existing "modular" offer in the degree courses, or by building a specific offer.

AREAS OF EXPERTISE

- Management, Human Resources
- Accounting, Finance, Management control
- Strategic negotiation
- Marketing
- Organisation, Audit
- Project Management
- Quality
- Logistics

as well as all the fields related to management and administration.

CONDITIONS OF IMPLEMENTATION

Training courses are held in companies or at IAE Metz, for groups of minimum 8 trainees. Cost to be defined according to the duration and conditions of implementation.

Information from the Corporate Relations and Partnerships Department

CONTACT

Corporate Relations and partnerships department

Nicoleta MITTAUX
03 3 72 74 88 55 / 07 72 72 67 50
nicoleta.mittaux@univ-lorraine.fr

YOU ARE LOOKING FOR AN INTERN OR A SANDWICH COURSE STUDENT

ARE YOU LOOKING FOR AN INTERN FOR YOUR COMPANY?

In order to bring companies closer to our students and to support them in their professional project, our school has set up a Career Center in partnership with JobTeaser. The JobTeaser Career Center is a career platform, allowing our students to view and apply for your internship opportunities.

To submit your offer on our Career Center:
http://iae-metz.jobteaser.com/fr/recruiter_account/job_offers

CONTACT

Internship Manager

Coline PULJIZ
03 3 72 74 88 46
coline.puljiz@univ-lorraine.fr

ARE YOU LOOKING FOR A SANDWICH COURSE STUDENT?

The IAE Metz can help you in your search for a student on sandwich course for your company. Many of the degrees in our training offer this rhythm of study.

In order for us to assist you in your approach, please contact our sandwich course referent.

CONTACT

Sandwich course referent

Ioana BALAN
03 72 74 88 56
ioana.balaneuniv-lorraine.fr



AN IAE IN THE HEART OF THE GRAND EST REGION

Head of the executive training department

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Executive training Manager

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Sandwich course referent

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Corporate relations and partnerships department

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Internship office

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Between **nature** , **sport** and **culture** , the Grand Est region has many possibilities for entertainment.

The cultural offer of the **city of Metz** aims to be rich and varied, the year is punctuated by highlights such as the **Christmas market** which rises to the ranking of the 10 most beautiful European Christmas markets. Not to be missed under any circumstances, the **HOP HOP HOP Festival** which with its many street performances animates the city every year in July.

We also note the presence of **many theatres** such as the Arsenal, the Trinitaires, the BAM and the Opéra-théâtre. Athletes will not miss the Moselle Open and the matches of the dragonnes (women's handball).

It will then be time to explore the region with an essential visit to the **Grand Duchy of Luxembourg** and of **Germany** .